

To enjoy the offers provided by BMW Group Corporate Program, MBOT members are kindly requested to email a.iffah@mbot.org.my and strategik@mbot.org.my to request a confirmation letter. Please include these details:

1. The member's full name.
2. MBOT membership number or Identity Card number (IC).
3. Booking form.
4. A copy of the marriage certificate (If the vehicle is to be registered under a spouse's name).

These must be fulfilled before MBOT can issue the confirmation letter via email.

TERMS & CONDITIONS

1. BMW & MINI FLEET DISCOUNT STRUCTURE

Purchased Units/Models	Fleet Discount [Recommended retail price off the road]
2 nd unit onwards	6%
Registration under Company Name / Company Directors / Business Owners with names on the Company Forms	6% + 1% from 2 nd unit onwards
Selected BMW & MINI models. New model launch within the license period is subject to BMW Malaysia Sdn. Bhd.'s approval.	Fleet Discount is not applicable for these models

*Please refer to BMW & MINI authorized dealerships for latest models entitle for fleet discount.

2. The Fleet Discount Structure above is applicable to purchases of **new BMW or MINI cars** from BMW and MINI Authorized Dealers under the BMW Group Corporate Programme by the member company, its members as well as their respective spouses ("Member") during the years **2024 - 2026**.

3. To qualify under the BMW Group Corporate Programme, member company's members must have been a registered member of six (6) months prior to purchasing their new BMW or MINI vehicle. BMW has the right to request for proof of membership status from the member company.
4. The discount as stated in the Fleet Discount Structure above is applicable to the published **Recommended Retail Price OFF-THE-ROAD of the NEW car**, excluding BMW/MINI Service Inclusive, registration fee and insurance ("**Purchase Price**").
5. For **Malaysia Returning Expert Program (MREP) customers**, the discount as stated in the Fleet Discount Structure above is applicable to the **Government Approved Nett Selling Price of the NEW car**, excluding registration and insurance.
6. All cars sold by BMW/MINI Authorized Dealer under any **other promotional offers are NOT entitled to the discount** as stated in the Fleet Discount Structure. This includes, but is not limited to, cars purchased/sold during any promotional offers i.e. Demonstration/Registered car, and Promotional Campaign discount (kindly refer to below):
 - i. **Demonstration/Registered cars** - a new car which had been registered under BMW Malaysia Sdn. Bhd. or the respective authorized BMW Dealer's name, which has been used and is subsequently sold to customer under the BMW Group Corporate Programme.
 - ii. **Promotional Campaign** - a discount which is offered to the customer in the form of a rebate or special financing interest rates.
7. All cars purchased/sold under the Government initiative "**Malaysia My Second Home**" programme by/to eligible and qualified "**MM2H**" and **Duty-Free** customers are also **NOT entitled to the discount** as stated in the Fleet Discount Structure.
8. If a car to be purchased by Member under the BMW Group Corporate Programme is included under other promotional offer(s) or is a demonstration/registered car, this fact and the non-applicability of the discount as stated in the Fleet Discount Structure above shall be communicated by the respective BMW/MINI Authorized Dealer to the purchaser prior to any confirmation of purchase.
9. The applicability, computation, and allowances of the discount percentage in each purchase shall be subject to approval by BMW Malaysia Sdn Bhd at its absolute discretion.

About BMW Malaysia Sdn Bhd

BMW Group Malaysia is the representative of Bayerische Motoren Werke (BMW) AG in Malaysia with activities that cover the wholesale of BMW, MINI and BMW Motorrad vehicles, spare parts and accessories as well as the overall planning of sales, marketing, after-sales, and other related activities in Malaysia. BMW is Malaysia's Number One Premium Automaker for the fourth consecutive year as well as the Number One Premium Electric Vehicle Provider with 3,600 electrifying units of BMW, MINI and Motorrad delivered in 2023.